

Reg. No. : .....

**D 2697**

**Q.P. Code : [07 DPDIB 01]**

(For the candidates admitted from 2007 onwards)

**P.G. DIPLOMA IN INTERNATIONAL BUSINESS  
EXAMINATION, MAY 2014.**

**FUNDAMENTALS OF INTERNATIONAL TRADE**

Time : Three hours

Maximum : 100 marks

Answer any FIVE questions.

All questions carry equal marks.

(5 × 20 = 100)

1. Discuss the nature and importance of international trade.
2. Why is international trade more difficult than domestic trade?
3. Explain in details the Buffer stock agreements.
4. What do you mean by the terms of trade? And what are the factors influencing terms of trade?
5. What is tax neutrality? Why is it important to the multinational corporation? Is tax neutrality an achievable objective?

6. Explain the term free trade versus protection in the international trade.
  7. What are the relative advantages and disadvantages of foreign direct investment, acquisitions and joint ventures?
  8. Explain the obstacles to globalization in India.
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Reg. No. : .....

D 2698

Q.P. Code : [07 DPDIB 02]

(For the candidates admitted from 2007 onwards)

P.G. DIPLOMA IN INTERNATIONAL BUSINESS  
EXAMINATION, MAY 2014.

EXPORT AND IMPORT PROCEDURES

Time : Three hours

Maximum : 100 marks

Answer any FIVE questions.

All questions carry equal marks.

(5 × 20 = 100)

1. Describe the preliminaries for starting export business and recent measures to boost country's exports.
2. Explain the stages of export finance and new schemes for export finance?
3. Explain the meaning, types and uses of letter of credit on import.
4. Explain the working of letter of credit?

5. Write the procedure for custom Clarence for import.
  6. Identify and explain various documents to be prepared in exporting goods from India.
  7. What are the duties and responsibilities of customs broker, shipping agent and forwarding agent?
  8. Explain the role of RBI for Indian imports and its related regulations.
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Reg. No.: .....

**D 2699**

**Q.P. Code : [07 DPDIB 03]**

(For the candidates admitted from 2007 onwards)

**P.G. DIPLOMA IN INTERNATIONAL BUSINESS  
EXAMINATION, MAY 2014.**

**FINANCING OF FOREIGN TRADE**

**Time : Three hours**

**Maximum : 100 marks**

**Answer any FIVE questions.**

**All questions carry equal marks.**

**(5 × 20 = 100)**

1. Enumerate the different sources of international finance.
2. Explain the different modes of payment in international trade.
3. Distinguish between buyer's credit and supplier's credit.
4. Explain the categories and facilities of pre-shipment credit.
5. How do you hedge real operating exposure?

6. Does a domestic markets import affect the global operations?
  7. Describe the functions of IFCI and comment on its performance.
  8. What are the functions of the Export – Import Bank of India? Comment on its performance.
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Reg. No. : .....

**D 2700**

**Q.P. Code : [07 DPDIB 04]**

(For the candidates admitted from 2007 onwards)

**P.G. DIPLOMA IN INTERNATIONAL BUSINESS  
EXAMINATION, MAY 2014.**

**LOGISTICS MANAGEMENT**

**Time : Three hours**

**Maximum : 100 marks**

**Answer any FIVE questions.**

**All questions carry equal marks.**

**(5 × 20 = 100)**

1. What do you understand from the term "Logistics"? What are the advantages of logistics management?
2. Write the importance and relevance of logistics to export management.
3. Explain general structure of shipping industry.
4. Enlighten on the operating system of Ships.
5. Explain about the various issues governing shipping in India.

6. Bring out the problems and prospects of Inland container depots.
  7. Write advantages and constraints of International Airports,.
  8. Explain the tariff structure of Air Cargo.
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**D 2701**

**Q.P. Code : [07 DPDIB 05]**

(For the candidates admitted from 2007 onwards)

**P.G. DIPLOMA IN INTERNATIONAL BUSINESS  
EXAMINATION, MAY 2014.**

**FOREIGN EXCHANGE MANAGEMENT**

**Time : Three hours**

**Maximum : 100 marks**

**Answer any FIVE questions.**

**All questions carry equal marks.**

**(5 × 20 = 100)**

1. What do you mean by foreign exchange rate? Differentiate between direct and indirect quotations.
2. Explain the PPP Theory. Is it applicable to both short term and long term?
3. Explain different theories of exchange rate determination.
4. What are the different techniques of forecasting exchange rate?
5. What is multinational netting? Why is it used by multinational corporations?

6. What are the important internal techniques that can be used by MNCs to hedge their foreign exchange risk?
  7. What do you mean by net consolidated transaction exposure?
  8. What are the guidelines related to the forward exchange contracts currently in use in India?
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